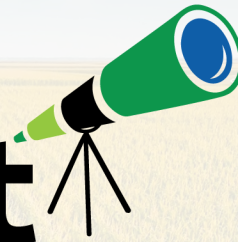


# VantagePoint

E-NEWSLETTER



MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

August 2022

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## Love Your Job—A Lesson From Eli

By Michelle Blomberg, President/CEO - [michelleb@agvantage.com](mailto:michelleb@agvantage.com)

Happy August 2022 AgVantage Customers and Business Partners! To be honest, I can't believe it's 2022 because I can remember vividly 1999 leading into 2000 when the world was so afraid of what was going to happen as we leapt into the new century – commonly referred to back then as the Y2K. That seems like just yesterday and not 22 (and a half) years ago.

I had to go to the county offices in northern Minnesota the other day and a young woman named Maggie was helping me. As we were talking and getting to know each other, I asked her if she remembered the Y2K or had even heard of it, and I'm sorry to say she had not. Yikes!! That one struck a "Holy cow, I guess I am getting older" chord somewhere within.

Back in those days, my job was working to get Be-Rich customers converted from the software my dad had written with, yes, 2 digits in the year, over to the Udenberg system that had the required 4 digits in the year. A few years prior to that, I had been a schoolteacher and coach and had decided to purchase my parents ag-focused computer software company, Be-Rich, Inc..

So, a couple years later, when the term "Y2K" started circulating, this naïve once schoolteacher, now software entrepreneur (use that word



**"...the only way to be truly satisfied is to do what you believe is great work. And the only way to do great work is to love what you do."**

**—Steve Jobs**

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lightly as I only had three employees and I was one of them), asked my dad, “What’s a Y2K?” He said, “Oh, that. Well, yes, when I wrote the software 15 years ago, I only put 2 digits in the date, as file sizes and disk space was very valuable and I was not even thinking about a time when the date would come up as 00 and how that would affect the math throughout the software.” And my dad was a brilliant person so we could assume that most of the other programmers throughout the world had not either. We did it and by 2001, we had gotten most all of the Udenberg, now

AgVantage, customers running smoothly on the system.

Did I love my job back then? (Most of you that know me and that for the majority of my life, I’ve been a very happy, positive person, so the expected answer would be “YES I DID!”.) My most honest answer is that it was probably the hardest my job has ever been, and that’s saying a lot as I had walked beans starting when I was 12 years old (some serious child labor laws were broken :)), waitressed many times for \$2.01/hour, co-directed a YMCA day camp one summer with 90 new kids each week, and taught school for ALC (Alternative Learning Center) kids for 3 years. What made it hard in the year 2000 was that I was working within a culture that did not match up with mine. We didn’t really talk about culture back then, but more of the “get your job done” with an iron fist mentality.

Times are different now. Culture matters. People want to work where they are treated fairly and respected for what they bring to the team. Steve Jobs said, *“Your work is going to fill a large part of your life, and the only way to be truly satisfied is to do what you believe is great work. And the only way to do great work is to love what you do.”* Loving the work and being a part of a culture that fits with your character is so important. If you can work at a place that realizes and respects what you bring to the table – your skills, loyalty, genuine self – you will love your job!

Last week at my cabin up north, I had 30 Blombergs from 5 different states for 7 days, and we had a blast. As the next, and even next-next generations of my family are coming to enjoy the fun and peaceful sanctitude of this piece of heaven on earth, we fill up our family tank with love. Sometimes in life, surrounded by many challenges, the tank can get low, so this is our chance to get a free refill.

While we were there, a young man from a “pest control” company came to figure out our mouse problem we’ve had for many years. His name was Eli. He crawled under the cabin in the 3-foot-high crawl space and was under the cabin for 20 minutes. He came out covered in dirt and grime but had the biggest grin on his face. He said, “I found how the mice are getting into your cabin!” With excitement, he showed me how we can seal the spots he found. I then brought him to the basement, which, yea, even my nieces and nephews cringe when I ask them to go down there. He stopped, pulled a couple boards down, poked his head up in the rafters for awhile and found 7 dead mice. Again, the giant grin. This “kid’s” job is to find mice and the holes they create and their carcasses in spaces most all of us do not want to go into, and he LOVES



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his job!

A lesson learned from Eli is that it doesn't matter what you do for your job, as long as you love it. Your job is where you spend the majority of your day and it should give you a sense of purpose. When you are doing your job, give it everything you can so that when you are at the end of your career, you are proud of what you did and where you worked. If you're struggling with any mental health situations – anxiety, depression, social situations, substance abuse – get help so you can love life again. People around you can try and pull you down the “I hate my job” hole, but don't go there. Life is too short to just “put in your time” doing something you're not happy doing.

**“You bring to this world things no one else can.”**

**Thank you for your continued business and for participating in the AgVantage Software 37<sup>th</sup> National User Conference in June. It was amazing and if you missed, you won't want to miss next year.**

**In our 46<sup>th</sup> year of business, I realize you have many choices for software providers. I will do my best, each and every day, to assure your happiness in your choice of AgVantage<sup>®</sup> Software as your Agri-Business System Solutions.**



## Upcoming Regional Training Conferences

By Lisa Sick, VP Marketing & Conferences - [lisas@agvantage.com](mailto:lisas@agvantage.com)

AgVantage Regional Training Conferences coming to your area:

- **September 21-22, 2022** North Dakota
- **October 11-12, 2022** Pacific Northwest
- **November 15-16, 2022** Wisconsin
- **January 11-12, 2023** Ohio
- **February 21-22, 2023** Indiana

If you have requests for specific locations and topics, please email Lisa at [lisas@agvantage.com](mailto:lisas@agvantage.com). Watch our website for more details!



## Upcoming eTraining Class Schedule

By Elise Musall, Customer Services Specialist - [elisem@agvantage.com](mailto:elisem@agvantage.com)

Hello everyone!

Here is an overview of our upcoming month's eTraining class schedule \*\*. Please take a moment to view our eTraining calendar via the link below and follow directions to register for any of our eTraining classes\*.

[https://www.supersaas.com/schedule/agvantage/AgVantage\\_E-Training\\_Schedule](https://www.supersaas.com/schedule/agvantage/AgVantage_E-Training_Schedule)

Please email [elisem@agvantage.com](mailto:elisem@agvantage.com) or [support@agvantage.com](mailto:support@agvantage.com) for any questions or concerns about eTraining.

### Wednesday 9/14

10am—12pm CST  
2pm—4pm CST

**Edge Inv. Costing & Reading Reports**  
**Grain Hauling & How it works**

### Wednesday 9/28

10am—12pm CST  
2pm—4pm CST

**Edge Energy Dispatching & Mapping**  
**Edge Agronomy**

### Thursday 9/15

10am—12pm CST  
2pm—4pm CST

**Edge Grain Customer Portal**  
**Edge Feed**

### Thursday 9/29

10am—12pm CST  
2pm—4pm CST

**Edge Invoicing—V8.1 Only**  
**Edge Grain Management Reports**

### Wednesday 9/21

10am—12pm CST  
2pm—4pm CST

**Grain Purchases**  
**PC Grain Scale Applying Live**

### Thursday 9/22

10am—12pm CST  
2pm—4pm CST

**AgVantage CRM**  
**Patronage Distribution**

\*eTraining fees may apply. Please see the Training section via the link below for single class rates or to sign up for company wide monthly/annual subscription options.

<https://www.agvantage.com/Services.html>

\*\*Classes are subject to time and date changes. Anyone already registered for a class will be notified on a time or date change.



## Update on New Software Releases

By Tim Underwood, VP Development - [timu@agvantage.com](mailto:timu@agvantage.com)

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

### eAgVantage

New purchase classes - show on eAgVantage grain management reports (405724)

### Edge Admin

Change Edge login to use table similar to Legacy 564088

### Edge Agronomy

Add default customer price level in agronomy plans/orders 549378

Add adjust blend feature to workorders in Edge 555122

### Edge Accounts Payable

Add menu option -15 correct errors (435170)  
1099 NEC and MISC changes Edge (519239) - *V8.1 Only*

### Edge Accounts Receivable

Excel/PDF link on salesperson maintenance (552881)  
Require pesticide license expiration date if license is populated (561645)

Ship To GPS coordinates (561661)

Toggle between item detail and General Ledger detail in customer invoice drill down (564235)

Option to show both active/inactive customers in customer export (566751)

Customer comments to be sortable (571250)

Search by customer name in customer number field in balances (572516)

Add calendar lookup to beg/end date range on customer activity (572520)

### Edge Crop Protection

Increase manufacturer reference ID field to 100 Characters (571680)

Show both the manufacturer and AgVantage descriptions in cross reference (571734)

Add item portal to chemical protection menu (571741)

### Edge General Ledger

Give user option to release journal entry in use (527730)

### Edge Grain

Customer portal - defer payment tab (408637)  
Unposted price/amount adjustments report (482698)  
Grain trades new trade type - G = grower trades (528071)

Customer portal - add lot tab (548202)

Default purchase control location in activate features (553038)

New grain purchase classes in Edge (562576)

### Edge Inventory

Select physical inventory range by item or FLC (511837)

Add print physical inventory work sheet by location/section in store (556092)

Authority changes - DPR, EOM, EOY, old purchase orders (573186)

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## Edge Seed

Prevent GPOS from being sent if GLN/Bayer ID is missing (533106)

## EDGE INVOICING

Option to cancel out of hauler/driver/truck selection (520741)

Option to edit quantity on return from history before importing (568784)

Do not show agronomy orders as available to import if status = "ED" (571969)

## General Ledger

Journal entry update glsjrn date and time stamp (511741)

## Grain

Create new purchase classes 10,15, 81 - 89 - hybrid contracts (318784)

By group-no longer gives invalid error message in priced not paid report (528052)

Ability to inactivate a grain location (540779)

Create new purchase classes (554646)

Undelivered purchase contract by delivery date - add selection for delivery terms (559192)

Grain portrait settlement - expand unit price to 5 decimals (560296)

New extended price contracts report - U5PCREP (562835)

## Interfaces

Energy additions in REST API for AgVend (565558)  
Add contract number, tank ID, and driver to /invoices/{id} endpoint (571425)

Rest API /bookings endpoint database files and invoice integration (571511)

## POCKT

Add an applications menu in agronomy menu (568677)

Gallons this season/last season to customers/{id}/tanks - Rest API (572547)